

EXHIBIT 11

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13
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15 UNITED STATES DISTRICT COURT
16 NORTHERN DISTRICT OF CALIFORNIA
17 SAN JOSE DIVISION

18 CISCO SYSTEMS, INC.,
19 Plaintiff,

20 v.

21 ARISTA NETWORKS, INC.,
22 Defendant.

Case No. 5:14-cv-05344-BLF (PSG)

DEFENDANT ARISTA NETWORKS, INC.'S
FIRST SUPPLEMENTAL INITIAL
DISCLOSURES PURSUANT TO FEDERAL
RULE OF CIVIL PROCEDURE 26(A)(1)

Judge: Hon. Beth Labson Freeman

Date Filed: December 5, 2014

Trial Date: November 21, 2016

1 Pursuant to Rule 26(a)(1) of the Federal Rules of Civil Procedure, Defendant Arista
2 Networks, Inc. (“Arista”) hereby makes the following supplemental initial disclosures. Arista
3 makes these disclosures based on information that is reasonably available to it at this time,
4 following a good faith inquiry in accordance with Federal Rule of Civil Procedure 26. Discovery
5 and further investigation and analysis may yield additional information. Arista reserves the right
6 to amend and/or supplement these disclosures as further information becomes available to it.

7 Arista reserves all objections to the use of these initial disclosures, or any of the
8 information and documents referenced herein. By referring to documents and individuals in these
9 initial disclosures, Arista does not waive the right to object to any discovery request on any basis,
10 including, but not limited to, relevancy, overbreadth, undue burden, attorney-client privilege, the
11 attorney work product doctrine, or any other lawful protection from disclosure. Further, by
12 referring to documents and individuals in the initial disclosure process, Arista makes no
13 representation or concession regarding the relevancy or appropriateness of any particular witness,
14 document, or piece of information. Indeed, once Arista better understands the nature of Plaintiff
15 Cisco Systems, Inc.’s (“Cisco”) allegations, it may supplement these disclosures, or replace one
16 or more of the items below with new information that is better suited to the issues in this case. In
17 addition, Arista does not waive any objections as to the relevance or admissibility of any witness,
18 document or other information at trial or with regard to any pleading filed with or argument made
19 before this Court.

20 **A. Individuals Likely to Have Discoverable Information – Fed. R. Civ. P.**
21 **26(a)(1)(A)(i)**

22 Pursuant to Rule 26(a)(1)(A)(i), Arista identifies the following individuals that Arista
23 currently believes are “likely to have discoverable information—along with the subjects of that
24 information—that [Arista] may use to support its claims or defenses in this action, unless solely
25 for impeachment.”
26
27
28

Name and Contact Information	Category
<p>Kenneth Duda</p> <p>Employee of Arista - contact through Keker & Van Nest, counsel for Arista.</p>	<p>Development, structure, operation, and/or characteristics of Arista's products including its Extensible Operating System and use of command-line interface ("CLI") commands.</p> <p>Arista's relationship with customers and potential customers.</p> <p>Cisco's conduct with respect to its CLI.</p>
<p>Anshul Sadana</p> <p>Employee of Arista - contact through Keker & Van Nest, counsel for Arista.</p>	<p>Development, structure, operation, and/or characteristics of Arista's products including its Extensible Operating System and use of CLI commands.</p> <p>Arista's relationship with customers and potential customers.</p> <p>Cisco's conduct with respect to its CLI.</p>
<p>Adam Sweeney</p> <p>Employee of Arista - contact through Keker & Van Nest, counsel for Arista.</p>	<p>Development, structure, operation, and/or characteristics of Arista's products including its Extensible Operating System and use of CLI commands.</p> <p>Arista's relationship with customers and potential customers.</p> <p>Cisco's conduct with respect to its CLI.</p> <p>Also identified by Cisco as an author</p>
<p>Lincoln Dale</p> <p>Employee of Arista - contact through Keker & Van Nest, counsel for Arista</p>	<p>Development, structure, operation, and/or characteristics of Arista's products including its Extensible Operating System and use of CLI commands.</p> <p>Arista's relationship with customers and potential customers.</p> <p>Cisco's conduct with respect to its CLI.</p>
<p>Hugh Holbrook</p> <p>Employee of Arista - contact through Keker & Van Nest, counsel for Arista.</p>	<p>Development, structure, operation, and/or characteristics of Arista's products, including its Extensible Operating System and use of CLI commands.</p> <p>Also identified by Cisco as an author.</p>

Name and Contact Information	Category
<p>Mark Foss</p> <p>Employee of Arista - contact through Keker & Van Nest, counsel for Arista.</p>	<p>Arista's marketing and sales of its products, and Cisco's marketing and sales of its products.</p>
<p>Charlie Giancarlo</p> <p>Arista Director – contact through Keker & Van Nest, counsel for Arista</p>	<p>Knowledge relevant to Arista's estoppel, laches, fair use, and misuse defenses.</p>
<p>Current and/or former employees or representatives of Cisco.</p> <p>Contact information is believed to be in the possession of Cisco.</p>	<p>The copyright registrations attached as Exhibits 3-28 to Cisco's Amended Complaint ("Asserted Copyrights"), United States Patent Nos. 7,047,526 and 7,953,886 (collectively, the "Patents-in-Suit"), and issues relating thereto.</p>
<p>All named inventors and prosecuting attorneys of the Patents-in-Suit, including but not limited to:</p> <p>Anil Bansal</p> <p>Jung Tjong</p> <p>Prakash Bettadapur</p> <p>Sastry Varanasi</p> <p>Jeffrey Wheeler</p> <p>Paul Mustoe</p> <p>Leon R. Turkevich and other present or former attorneys and/or agents of:</p> <p>Manelli Selter PLLC</p> <p>2000 M Street NW, Suite 700</p> <p>Washington, DC 20036</p> <p>Present or former attorneys and/or agents of:</p> <p>Stolowitz Ford Cowger LLP</p> <p>1140 Southwest 11th Avenue, #400</p> <p>Portland, Oregon 97201</p>	<p>The Patents-in-Suit and issues relating thereto.</p>
<p>Inventors and authors of prior art relevant to the Patents-in-Suit.</p>	<p>Prior art relevant to the Patents-in-Suit.</p>
<p>Kirk Lougheed</p> <p>Employee of Cisco</p>	<p>Identified by Cisco as an author.</p>
<p>Dino Farinacci</p> <p>Contact information is believed to be in the possession of Cisco.</p>	<p>Identified by Cisco as an author.</p>

Name and Contact Information	Category
David Hampton Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Abhay Roy Employee of Cisco	Identified by Cisco as an author.
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Anthony Li 1218 Thurston Avenue Los Altos, California 94024	Identified by Cisco as an author.
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Graham Critchfield Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

Name and Contact Information	Category
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<p>Ramanthan Kavasseri</p> <p>Counsel for Kavasseri:</p> <p>Rod Thompson Farella Bruan + Martel LLP Russ Building 235 Montgomery Street 17th Floor San Francisco, CA 94104</p>	<p>Identified by Cisco as an author.</p>
<p>V.N. Ramesh Ponnappalli</p> <p>Contact information is believed to be in the possession of Cisco.</p>	<p>Identified by Cisco as an author.</p>
<p>Enke Chen</p> <p>Contact information is believed to be in the possession of Cisco.</p>	<p>Identified by Cisco as an author.</p>
<p>Frederick Scott</p> <p>Contact information is believed to be in the possession of Cisco.</p>	<p>Identified by Cisco as an author.</p>
<p>Rex Fernando</p> <p>Contact information is believed to be in the possession of Cisco.</p>	<p>Identified by Cisco as an author.</p>
<p>Senthil Arunachalam</p> <p>Contact information is believed to be in the possession of Cisco.</p>	<p>Identified by Cisco as an author.</p>
<p>Paul Traina</p> <p>Contact information is believed to be in the possession of Cisco.</p>	<p>Identified by Cisco as an author.</p>
<p>Ishan Wu</p> <p>Contact information is believed to be in the possession of Cisco.</p>	<p>Identified by Cisco as an author.</p>

Name and Contact Information	Category
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Andy Heffernan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Alan Liebthal Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Saci Nambakkam Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Name and Contact Information	Category
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Luc Revardel Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Arpakorn Boonkongchuen Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Weng Hong Chan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Name and Contact Information	Category
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Yogesh Kaushik Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Gopala Andagunda Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Robert Snyder Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
George Millard Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Jihad Sabra Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Cliff Sojourner Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Carl Schaefer Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Mike Keohane Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Dan Tappan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

Name and Contact Information	Category
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Yiqing Zhu Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Henk Smit Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Andrew Heffernan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Rajiv Raghunarayan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Arun Kumar B Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Anton Smirnov Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Rituparna Agrawal Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Mandeep Rohilla Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Steven Larson Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Alun Evans Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

Name and Contact Information	Category
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Adrian Smethurst Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Derek Yeung Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Tim Gleeson Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Nagarani Chandika Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Kenneth Roberts Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Doug Weismann Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Arpakorn Boonkongcheun Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Name and Contact Information	Category
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Rohit Watve Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Michael Vowles Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Laurence Grant Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Srihari Sangli Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Roberto Spadaro Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Daniel Williston Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Yong Chen Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Chris White Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ken Smith Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Atul Kumar Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Karthik Subramaniam Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Name and Contact Information	Category
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Jorge Serpa Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Solomon Tekle Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Thomas Berry Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Patrick Mahan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Jim Duncan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Padmini Misra Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Vince Deters Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

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Nidhi Bhaskar Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Jeffrey Johnson Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Scott Miller Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Jayadev Kumarasamy Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Name and Contact Information	Category
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Hung-Wen Su Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Sri Mohana Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Richard Foltak Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

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Christian Benvenuti Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Sukumar Subburayan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Name and Contact Information	Category
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Ayan Banerjee Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Ramesh Kumar Chinnasamy Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Atif Khan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Gayatri Ramakrishnan Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Sudhakar Mamillapalli Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
Satya Srinivas Singamsetty Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Anand Iyer Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.

Name and Contact Information	Category
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Sacidhar Nambakkam Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Douglas McClaggen Contact information is believed to be in the possession of Cisco.	Identified by Cisco as an author.
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Terry Slattery Counsel for Slattery: John M. Neukom 50 California Street, 22 nd Floor San Francisco, CA 94111	Identified by Cisco as an author.

Name and Contact Information	Category
<p>Avaya, Inc.</p> <p>Counsel for Avaya, Inc.: Cynthia S. Mitchell Avaya Inc. 12121 Grant Street Room 114 Thorton, CO 80241 720-977-2245</p>	<p>Knowledge of industry-common CLI and prior art relevant to Cisco's asserted patents.</p>
<p>Brocade Communications Systems, Inc.</p> <p>Counsel for Brocade: Bergeson LLP 2033 Gateway Place, Suite 300 San Jose, California 95110 408-291-6200</p>	<p>Knowledge of industry-common CLI.</p>
<p>Dell Inc.</p> <p>Counsel for Dell: Roderick M. Thompson Farella Braun + Martel LLP 235 Montgomery Street, 17th Floor San Francisco, CA 94104 415-954-4400</p>	<p>Knowledge of industry-common CLI.</p>
<p>Philip Kasten Philip Shafer Juniper Networks, Inc.</p> <p>Counsel for Juniper Networks: Josh Glucoft Irell & Manella LLP 1800 Avenue of the Stars, Suite 900 Los Angeles, CA 90067-4276</p>	<p>Knowledge of industry-common CLI and prior art relevant to Cisco's asserted patents.</p>
<p>Hewlett-Packard Enterprise</p> <p>Counsel for Hewlett-Packard: Anupam Sharma Covington & Burling LLP 333 Twin Dolphin Drive Redwood Shores, CA 94065</p>	<p>Knowledge of industry-common CLI and prior art relevant to Cisco's asserted patents.</p>
<p>Lenovo</p> <p>Counsel for Lenovo Hayden J. Silver III 555 Fayetteville Street, Suite 1100 Raleigh, NC 27601 919-755-2188</p>	<p>Knowledge of industry-common CLI.</p>

Name and Contact Information	Category
Stanford University Counsel for Stanford: Melissa Burke Office of the General Counsel Stanford University, Main Quadrangle Building 170, 3 rd Floor Stanford CA, 94305 (650) 725-8648	Knowledge of the legal dispute and license agreement between Cisco and Stanford and ownership of commands developed at Stanford.
Fred Baker Contact information is believed to be in the possession of Cisco.	Knowledge of the Internet Engineering Task Force standards and practices.
D-Link Systems, Inc. 17595 Mt. Hermann St. Fountain Valley, CA 92708	Knowledge of industry-common CLI.
Edgecore USA Corporation 20 Mason Irvine, CA 92618	Knowledge of industry-common CLI.
Extreme Networks, Inc. 145 Rio Robles San Jose, CA 95134	Knowledge of industry-common CLI.
Andrew Pletcher Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Brian Osoro Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Cesar Obediente Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Cynthia Broderick Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Deepak Malik Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Drago Sijan Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
John Chambers Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.

Name and Contact Information	Category
Lilian Quan Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use, and misuse defenses.
Soni Jiandani Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Wayne Ogazaly Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
John Hartingh Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Leo Bolton Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses and damages.
Cisco personnel knowledgeable about Tail-F and the Network Compliance Manager	Knowledge relevant to Arista's estoppel, fair use and misuse defenses.
Mark Chandler Contact information is believed to be in the possession of Cisco.	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses.
William Yeager Contact Keker & Van Nest, counsel for Arista	Knowledge relevant to the origins of Cisco's asserted copyrighted materials
Terry Eger (650) 949-0692	Knowledge relevant to Arista's estoppel, laches, fair use and misuse defenses.

Arista may also rely on individuals identified in Cisco's initial disclosures, or otherwise identified through discovery in this action. Arista reserves the right to disclose additional individuals whom Arista may use to support its claims or defenses based on information learned during the course of this litigation.

B. Documents in Arista's Possession, Custody or Control That Arista May Use to Support Its Claims or Defenses – Fed. R. Civ. P. 26(a)(1)(A)(ii)

Pursuant to Rule 26(a)(1)(ii), Arista provides the following description by category of all documents, electronically stored information, and tangible things that Arista currently believes it

1 may use to support its claims or defenses, unless solely for impeachment:

- 2 • Documents related to the products or services Arista believes may be accused by
- 3 Cisco of infringing the Asserted Copyrights or Patents-in-Suit, including
- 4 documents sufficient to evidence their development, structure, operation, and/or
- 5 characteristics.
- 6 • Documents related to the sales and marketing, if any, and/or costs of the products
- 7 or services Arista believes may be accused by Cisco of infringing the Asserted
- 8 Copyrights or Patents-in-Suit.
- 9 • The Patents-in-Suit, applications related to the Patents-in-Suit, and the prosecution
- 10 history for the Patents-in-Suit.
- 11 • Documents relating to the prior art cited during the prosecution of the Patents-in-
- 12 Suit, and other prior art related to the Patents-in-Suit.
- 13 • Documents in the possession, custody or control of Cisco, or its current or prior
- 14 counsel, relevant to Arista's non-infringement, invalidity, and/or other defenses.

15 The above-referenced categories of documents that are in Arista's custody are located at
 16 Arista's offices at 5453 Great America Parkway, Santa Clara, California 95054, or another Arista
 17 facility. This information is based on Arista's investigation to date, and Arista reserves the right
 18 to supplement and/or amend it upon further investigation and discovery in this action, and may
 19 rely upon additional materials.

20 **C. Computation of any Category of Damages Claimed by the Disclosing Party –**
 21 **Fed. R. Civ. P. 26(a)(1)(A)(iii)**

22 At this time, Arista only seeks to recover its reasonable attorneys' fees and costs. Arista is
 23 not yet certain as to the amount of fees and costs it will seek, which are continually accruing.

24 **D. Applicable Insurance Agreement – Fed. R. Civ. P. 26(a)(1)(A)(iv)**

25 Arista is currently unaware of any applicable insurance policies. In the event Arista
 26 determines that such coverage is available, it will make appropriate disclosures.

27 * * *

28 In providing the above initial disclosures, Arista does not waive any objections, defenses

1 or applicable privileges. Arista will supplement these disclosures to the extent required by the
2 Federal Rules of Civil Procedure and the Local Rules of Court.

3
4 Dated: March 10, 2016

KEKER & VAN NEST LLP

5 WILSON SONSINI GOODRICH & ROSATI

6
7 By: /s/ Robert A. Van Nest
ROBERT A. VAN NEST

8
9 Attorneys for Defendant
10 ARISTA NETWORKS, INC.

PROOF OF SERVICE

I am employed in the City and County of San Francisco, State of California in the office of a member of the bar of this court at whose direction the following service was made. I am over the age of eighteen years and not a party to the within action. My business address is Keker & Van Nest LLP, 633 Battery Street, San Francisco, CA 94111-1809.

On March 10, 2016, I served the following document(s):

DEFENDANT ARISTA NETWORKS, INC.'S FIRST SUPPLEMENTAL INITIAL DISCLOSURES PURSUANT TO FEDERAL RULE OF CIVIL PROCEDURE 26(A)(1)

☒ by **E-MAIL VIA PDF FILE**, by transmitting on this date via e-mail a true and correct copy scanned into an electronic file in Adobe "pdf" format. The transmission was reported as complete and without error.

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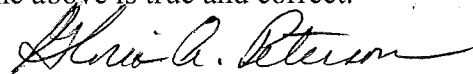
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Executed on March 10, 2016, at San Francisco, California. I declare under penalty of perjury under the laws of the State of California that the above is true and correct.


Gloria A. Peterson